

Beyond the Ordinary: Our Unique Position in the Market Unlocks Unmatched Opportunities Across the Value Chain





Integrated ecosystem of interlocking solutions

MRO APAC - AVIATAR 28. September 2023 Page 2 Copyright © 2023 All rights reserved.



Empowering Digital Tech Ops

Harnessing Data to Uncover New Dimensions of Value

	PRODUCTION	OWNERSHIP	OPERATIONS		MAINTENANCE/MRO		
- 9 -	OEM Design data	Asset data	A/c live data	Operations data	Engineering data	Shop data	
	e.g., Manuals, SB/AD's, real-time sensors data	e.g., Asset management contract data and history	e.g., Full flight data, ACMS, fault messages	e.g., Flight schedule, a/c utilization, delays	e.g., Mtc cycles & events, mtc schedule, troubleshooting	e.g., Failure, diagnostics and repair data	
Data	😪 Lufthansa Technik	🛕 AMOS 🚽 flydocs	4 AVIATAR	AMOS	AMOS 😪 Lufth	thansa Technik	
	flydocs Digital Records collected across the value chain						

Unique data access along the value chain

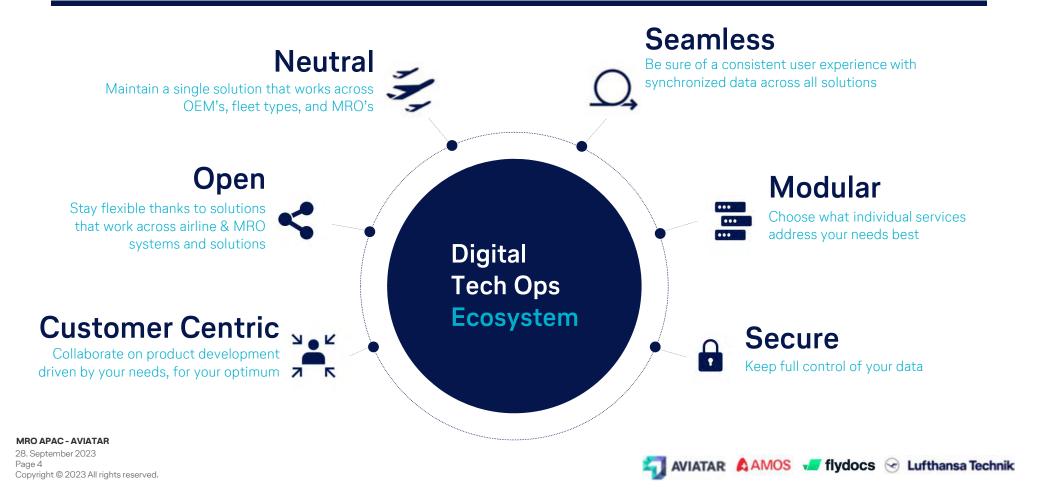
fuels product developments for additional customer value

MRO APAC - AVIATAR

28. September 2023 Page 3 Copyright © 2023 All rights reserved.



Our Commitment: Core Principles for valuable Collaboration in Tech Ops



Digital Tech Ops Ecosystem

open - modular - neutral



😪 Lufthansa Technik

The AVIATAR Technical Logbook



Platform independence: works with iOS, Windows, Android



Best in class IT infrastructure combined with an open API philosophy



Aircraft Status accessible from anywhere, anytime



Developed with **pilots and mechanics**



Modular and customizable



TEAMWORK FOR NEW SOLUTIONS



28. September 2023 Page 8 Copyright © 2023 All rights reserved. 🟹 AVIATAR



Lufthansa Technik

Condition Monitoring: Airbus & Boeing on one screen

Today **more than 40 airlines** with **more than 4000 aircraft** are live on AVIATAR.

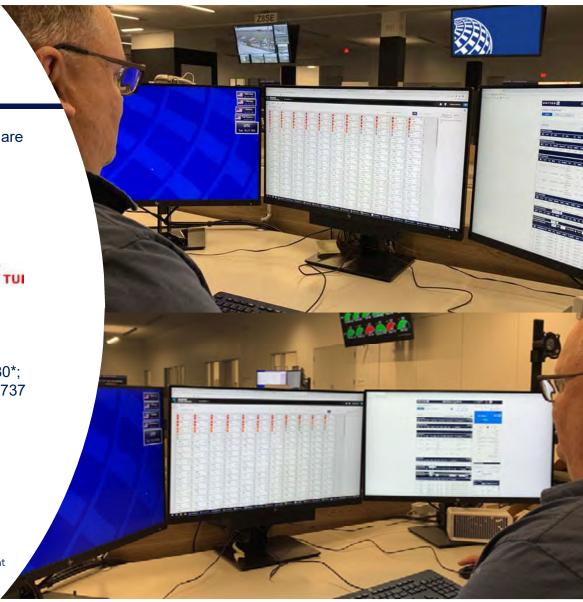
WIZZZ S	THAI 🧯	② 川航空	PEGASUS		
Eurowings"	peach	AeroLogic			
Austriar	7	P 💪 bruss	els 🗸 TUI		
♂ Lufthansa	WESTJET 🤣	UNITED	Swiss		



- **Cross aircraft OEM** availability (A220/A380*; A320 ceo/neo; A330 ceo/neo; A340/350, B737 NG/MAX; 777/787)
- available from anywhere, anytime
- real-time connection to maintenance systems

MRO APAC - AVIATAR 28. September 2023 Page 9 Copyright © 2023 All rights reserved.

*under development



Prediction in operation – A collaborative Success

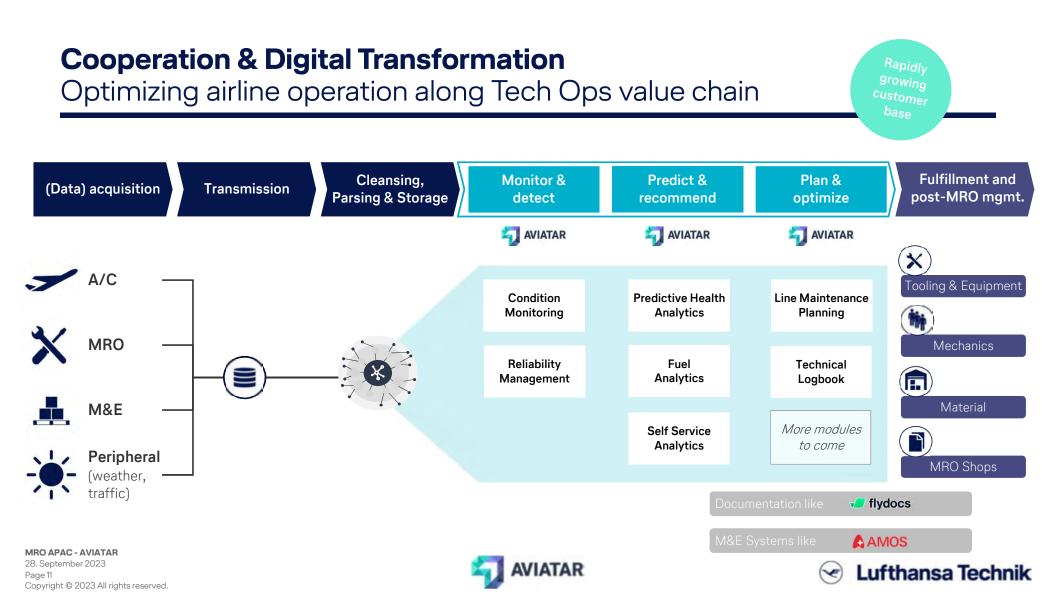
"To develop models is easy, our ability to operate them in a 24/7 production environment is a differentiator"



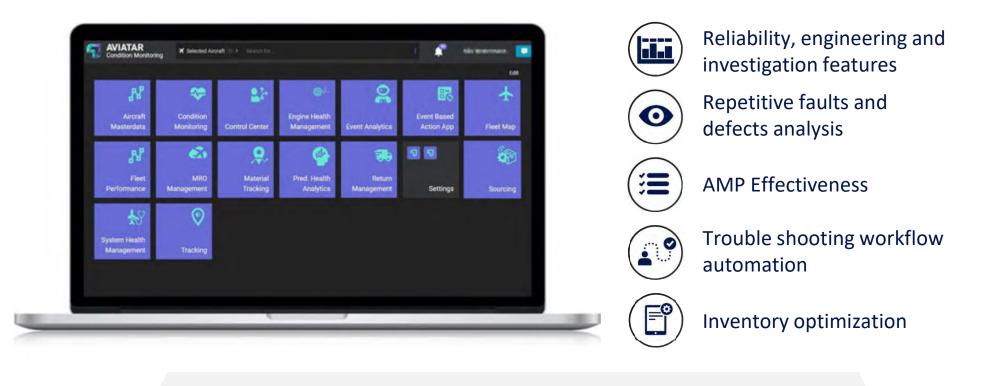








What's next? Let's collaborate!



Do you want to be an early adaptor? Contact us!

AVIATAR - Aircraft IT Conference - Americas 12.09.2023 Page 12 Copyright © 2023 All rights reserved.







Frank Martens

Head of Digital Product Sales and Customer Services AVIATAR & Digital Fleet Services Lufthansa Technik AG

Phone +49 40 5070 65128 Email Frank.martens@lht.dlh.de



Sebastian Lang

Head of Sales & Customer Development Asia Pacific AVIATAR & Digital Fleet Services Lufthansa Technik AG

Mobile +65 83394534 Email sebastian.lang@lht.dlh.de

JOIN THE FUTURE WITH AVIATAR.

Stop by at booth 622.

www.AVIATAR.com www.Lufthansa-Technik.com